

Job Opportunity

Heritage
automotive

Job Title	Parts & Consumables Sales Driver
Location	OVAL OF WESTBURY PARTS DEPARTMENT
Reporting to	Rich Green Parts Manager
Job Purpose	This is an exciting opportunity to work with the Trade Parts team, largely based on the road, selling and delivering parts and workshop consumables to independent garages and body shop businesses across a vast, unchartered territory.
Main Duties	<ul style="list-style-type: none"> • Deliver parts inline with business demands. • Actively seek and win workshop consumables business. • Install and manage imprest stock arrangements. • Gain commitment & Build confidence from new customers. • Conduct competitor analysis. • Conduct diary checks. • Seek out new business opportunities. • Maximise marketing opportunities.
Essential requirements	<ul style="list-style-type: none"> • Self starter capable of using initiative to develop new and existing business. • A record of achieving high levels of customer satisfaction. • Experience of working in a competitive sales environment and a record of achieving demanding sales targets. • Tenacious, organized, confident and skilled communicator. • Driving licence.
Desirable requirements	<ul style="list-style-type: none"> • Product knowledge. • Business Development Experience. • IT literate with knowledge of Word, Excel and Powerpoint.
Closing date for applications	7 th July 2010
<p>If you are interested in this position please contact Mike Dowling Group HR Manager 07796177023 or email your CV to mike.dowling@heritageautomotive.co.uk quoting HAWebsite.</p>	

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